

## Global contracts Operations Director H/F

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<b>Mise à jour</b>	01-10-2024
<b>Service</b>	Facilitis Recrutement
<b>Localisation</b>	Ile-de-France
<b>Contrat</b>	-
<b>Secteur</b>	Immobilier
<b>Statut</b>	Cadre
<b>Fonction</b>	11 Directeur International



### Contexte et définition du poste

For an international group, one of the major players in Facility Management both internationally and in France, who works for prestigious clients and provide them with multi-technical and multi-service solutions, we are looking for an :

#### Global FM Contracts Operations Director H/F

**Location:** Hauts de Seine (92) proche Puteaux, France

**Team:** 3 directs & 20 indirects

**Budget management :** 150 M€

**Role :** Lead one part of our 3 major units within France to ensure :

- This unit can **operate successfully** in France, as **efficiently** as possible
- Enterprise **growth** opportunities are maximized
- All the operations are **compliant** with statutory and company policies.

#### Responsibilities:

- Local oversight and operational support for local account leads
- Management of large and strategic projects and P&L of several major FM contrat (hard and soft)
- Financial monitoring : identify and recommend margin improvement opportunities
- Management of OPEX and CAPEX
- Ops leads support on transitions to ensure operations in-country are mobilised effectively for new accounts (as needed)
- Support key personnel matters in conjunction with People team
- Local country representation, local point of contact for clients
- Ops leads support on new business opportunities

### Profil recherché

#### Experience and Skills:

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- 10+ years in leading teams, preferably in Corporate Real Estate and Facilities Management.
- Trusted Strategic Advisor with the ability to deliver portfolio-wide value.
- High Value Provider with market-leading expertise.
- Influence business and people decisions through strong relationships.
- Attracts, retains, and develops top talent.
- Budget management over 150 M€
- Fluent in English and French

**Note:** This job description provides transparency and understanding of the role but is not exhaustive. Assignments may change as needed.